


## **Historic, archived document**

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Section 562, P. L. & R.

U. S. POSTAGE

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Landisville, Pa.

Permit No. 1

UNITED STATES OF AMERICA  
Bureau of Plant Industry and Diseases,  
Bureau of Plant Industry.  
U. S. Department of Agriculture,  
Washington, D. C.







# *Hay Means CASH to You!*

Whatever hay you want . . . Clover, Alfalfa, Timothy or other hay . . . growing more of the right quality, saves feed-bills. And that means cash to you!

How much hay you get, for feeding or selling — depends a lot on the seed you sow for it. You can depend on these Hoffman strains as clean, hardy, tested and sound. They have been proving it for forty years. Order Hoffman's Seeds now. They will make money for you!

## **Red Clover Seed**

In short-crop years like this, points other than price-per-bushel, are a whole lot more important. . . . Is the seed from the right source? Is it cleaned right — free from bad weeds? Is it tested — will it grow? Will it make a good crop?

Hoffman's Extra-quality Red Clover seed answers those questions — you'll get the right results! Thousands of good folks have — for 40 years. The few extra cents invested in Hoffman's seed, will repay you many times over. . . . Two kinds are here for you. The home-grown U. S. seed (government verified) and the north-European seed. Both cleaned and re-cleaned to highest purity — free from weeds. Both sound and tested. You will be 100% pleased with Hoffman Clover. Order now. See Price List on back page of this folder.

## **Mammoth Clover**

This is the taller-growing, one-crop clover. Home-grown and European Mammoth seed are here for you. Both well-cleaned, tested, and of sound growth. See List.

## **Alsike Clover**

Often used to keep down seed-bills, because its small seeds go farther when sowing. It is a sure-catching clover too. Likes moist soils, thrives most anywhere. Very hardy. "Extra" is the kind most folks sow. It has thousands of friends. A few buy "Economy" brand at slightly lower cost.

## **Alfalfa Seed**

High quality alfalfa seed is scarce this year. But here is the very cream of the crop for your early orders. Most Hoffman patrons depend on the "Northwest" Brand. It has produced thousands of excellent stands. Some of them now eight and nine years old, and still going strong! Several folks want the Kansas seed in lower Pennsylvania and south. Our "Grimm" is the real strain — demanded in many localities. It is very hardy and a dependable yielder. The Canadian Variegated has made enviable records in upper Pennsylvania, New York, and north. Some folks want the French Provence seed at lower cost.

Whatever your choice, we strongly urge — buy Hoffman Alfalfa seed. It is right in every way. . . . Buy it now — don't delay ordering! See List.

## **Sweet Clover**

Again popular this year. Note details in catalog. Surely, there is lower-priced seed than Hoffman's. But there isn't better-quality seed! For best results sow Hoffman quality seed.

## **Pasture Grasses**

Pages 32 to 35 of your new Hoffman catalog give details on pastures — please read. Two things are important; Good clean seed — and enough of it! Don't overlook either one. You will be served very well with Hoffman Seeds. Qualities are right and prices too!

## **Timothy Seed**

With too many folks, the cheapest seed wins. Other folks demand Hoffman Timothy seed (which is never much, if any, more costly than other seed). These folks know what they get — tested, sound seed — and a good crop! That's what counts! You'll be pleased with Hoffman's Timothy seed.

## **Alsike & Timothy**

This seed offers you a chance to sow 20% clover with your timothy — at a saving! Each of these seeds helps the other while growing. Both thrive in low places. Price is low.

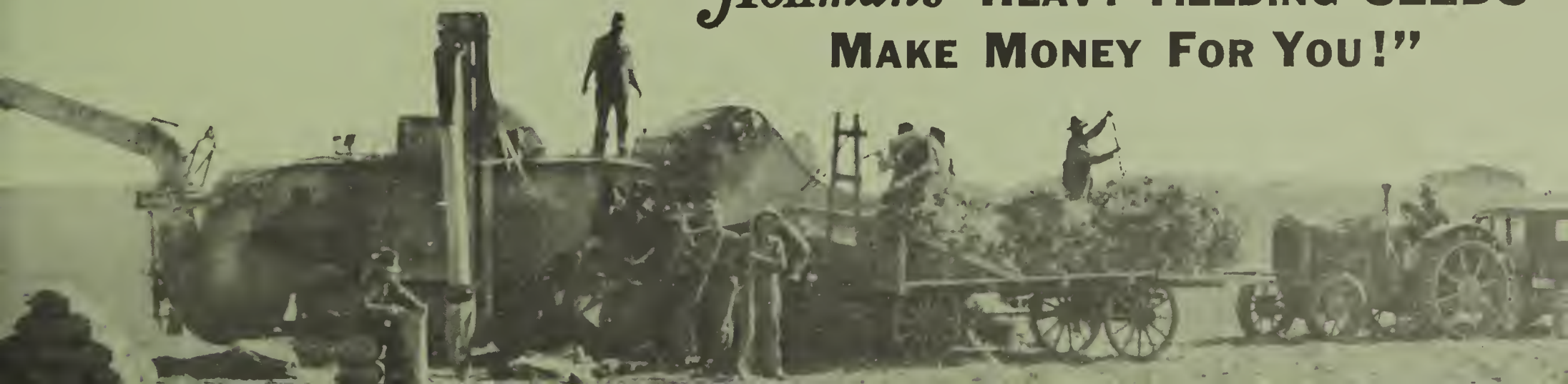
## **Economical Mixture**

Here's one of the most popular seeds on this whole list. About half red clover, quarter alsike, quarter timothy. Free from foul weeds. Provides a saving on your seed-bill. Makes good hay-crops. Fine reports have come from users of many years. If you prefer to make up your own proportions, order the straight varieties. We want to serve you either way.

## **Seed Oats**

Demand is heavy. The famous Shadeland varieties are of excellent quality. Big, white, heavy, sound. And they do yield! The new Markton variety deserves your trial — see catalog page 25. Swedish Select has done very well too. Hoffman Oats is quality seed — no weeds! New blood in your seed oats will certainly tell in your crop. Turn to catalog — select your variety — and order now.

**"Hoffman's HEAVY-YIELDING SEEDS  
MAKE MONEY FOR YOU!"**







# Hoffman's SEED PRICES

FEBRUARY 19, 1938

Quoted for Prompt Orders Only — Subject to later change

## CLOVER SEED (60 lbs. per bushel)

	Per Pound	Per Bushel
Sweet Clover (White).....	\$0.16	\$ 8.25
Sweet Clover (Yellow).....	.17	8.50
Sweet Clover (Grundy Co.).....	.17	8.75
Extra Red Clover (U. S. Verified)	.45	26.00
Extra Red Clover (North European).....	.27	15.00
Extra Alsike.....	.39	22.00
Economy Alsike.....	.37	21.00
Extra Mammoth (U. S. Verified)	.45	26.00
Extra Mammoth (North European).....	.27	15.00
Crimson Clover.....	.14	7.50
White Dutch Clover.....	.40	23.00
Korean Lespedeza..... (40 lbs.)	.11	3.80
Wild White Clover..... (per lb.)	1.65	
Ladino Clover..... (per lb.)	1.00	

## ALFALFA

(60 lbs. per bushel)	Per Pound	Per Bushel
Kansas (U. S. Verified).....	\$0.40	\$23.00
Northwest (U. S. Verified).....	.42	24.00
French Provence.....	.30	17.00
Genuine Grimm (U. S. Verified)...	.45	26.00
State Certified Grimm.....	.50	29.00
Canadian Variegated.....	.45	26.00

## GRASS SEEDS

	Lbs. in a Bu.	Per Pound	Per Bushel
Hay and Pasture Mixture 32		\$0.17	\$ 4.90
Kentucky Blue.....	.14	.17	2.20
Fancy Red Top.....	.32	.15	4.40
Orchard Grass.....	.14	.22	2.85
Canada Blue.....	.14	.23	3.00
Meadow Fescue.....	.24	.16	3.50
Native Rye.....	.24	.14	2.95
English Rye.....	.24	.17	3.65
Tall Meadow Oat.....	.14	.25	3.30
Bromus Inermis.....	.14	.30	3.95
Hoffman's Lawn Seed... (per lb.)		.30	
Shady Lawn Seed... (per lb.)		.35	
Fancy Bent Grass Seed... (per lb.)		.85	
Rough Stalk Meadow... (per lb.)		.38	
Chewing's Fescue... (per lb.)		.50	
Reed's Canary Grass... (per lb.)		.35	

## TIMOTHY SEED

Farmer's Choice..... (45 lbs.)	Per Bushel \$ 2.75
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## CLOVER MIXTURES

Economical Mixture..... (56 lbs.)	\$13.00
1/2 Red Clover — 1/4 Alsike — 1/4 Timothy)	
Alsike and Timothy..... (45 lbs.)	\$ 5.15
(Contains over 20% Alsike — very clean)	

## SUNDRY SEEDS

Spring Vetch..... (50 lbs.)	\$ 4.00
Winter Vetch..... (60 lbs.)	6.90
Amber Sorghum..... (50 lbs.)	2.75
Kaffir Corn..... (50 lbs.)	2.75
Sudan Grass..... (per lb.)	.06
150 to 499 lbs..... (per lb.)	.05 1/2
500 lbs. or over..... (per lb.)	.05
Dwarf Essex Rape..... (per lb.)	.10
Hog Pasture Mixture..... (per lb.)	.06
Cow Horn Turnip..... (per lb.)	.35

## BARLEY and GRAINS

Alpha Barley..... (48 lbs.)	\$ 1.95
Wisconsin Pedigree..... (48 lbs.)	1.95
Velvet Barley..... (48 lbs.)	2.05
Beardless Barley..... (48 lbs.)	2.30
Wisconsin 38 Barley..... (48 lbs.)	2.05
Spring Wheat..... (60 lbs.)	2.35
Spring Rye..... (56 lbs.)	2.20
Speltz..... (40 lbs.)	1.70
Japanese Buckwheat..... (48 lbs.)	1.65

## SEED OATS (32 lbs. per bushel)

	Up to 14 Bu.	15 to 49 Bu.	50 Bu. & Over
Peerless..... @	\$ .95	\$0.92	\$0.90
Silver Mine.....	1.00	.98	.96
Swedish Select.....	1.05	1.03	1.00
Shadeland Victory.....	1.15	1.12	1.10
Shadeland Climax.....	1.20	1.17	1.15
Shadeland Eclipse.....	1.35	1.30	1.28
Shadeland Markton.....	1.20	1.17	1.15

## SEED CORN (56 lbs. per bushel)

	Per Bushel
Lancaster County Sure Crop.....	\$2.50
Long's Champion Yellow.....	2.60
White Cap Yellow Dent.....	2.60
West Branch Sweepstakes.....	2.85
Red Cob White Ensilage.....	2.80
Golden Queen.....	2.75
Hoffman Early 90-day.....	2.75
Reid's Yellow Dent.....	2.75
Early Leaming.....	2.60
Improved Leaming.....	2.60
Yellow Flint.....	2.85
Eureka Ensilage.....	2.90
Johnson County White.....	2.75
Early Butler.....	2.95
Extra Early Clorage.....	2.95
Hybrid Corn—Write for prices	

## SWEET CORN

"Stowell's Evergreen" variety		
	Postpaid	
1/2 lb. .15.....	1 lb. .20.....	2 lbs. .35
3 lbs. .50.....	5 lbs. .80.....	
Not Postpaid		
10 lbs. \$1.25.....	25 lbs. \$2.50	
50 lbs. \$4.50.....	100 lbs. \$8.50	

## SEED POTATOES (Certified) (Maine-grown, 2-bu. sack)

	Up to 4 Sacks	5 to 14 Sacks	15 Sacks & Over
Irish Cobbler..... @	\$3.15	\$3.05	\$3.00
Green Mountain.....	3.15	3.05	3.00
Early Rose—Early Ohio...	3.55	3.45	3.35
Red Bliss.....	3.50	3.40	3.30
Katahdin.....	3.45	3.35	3.25
Chippewa.....	3.55	3.45	3.35

### (Michigan-grown, 2-bu. sack)

Russets..... @	\$3.40	\$3.30	\$3.25
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### (New York-grown, 2-bu. sack)

Russets..... @	\$3.05	\$2.95	\$2.90
White Rurals.....	3.05	2.95	2.90
Rural New Yorker.....	3.05	2.95	2.90

## BEANS and PEAS (60 lbs. per bu.)

	Up to 9 Bu.	10 Bu. to 29 Bu.	30 Bu. & Over
Wilson Black Soys.... @	\$2.00	\$1.95	\$1.90
Manchu Soys.....	2.00	1.95	1.90
Virginia Soys.....	2.10	2.05	2.00
Illini (Early) Soys.....	2.15	2.10	2.05
Mixed Soy Beans.....	1.90	1.85	1.80
New Era Cow Peas.....	3.10	3.05	3.00
Whippoorwill Cow Peas.	3.10	3.05	3.00
Canada Field Peas.....	3.80	3.75	3.70

## MILLETS

Golden..... (48 lbs.)	\$3.25
Hungarian..... (48 lbs.)	3.50
Japanese..... (32 lbs.)	2.15

### BAGS ARE FREE

When you make up a Hoffman seed order, you figure nothing "Extra" for bags needed to ship your seeds

### FREIGHT WILL BE PAID ON EVERY

### HOFFMAN SEED SHIPMENT OF 100 POUNDS OR OVER

if your freight station is located in any one of these eleven states  
 . . . Pennsylvania, New Jersey, West Virginia, Massachusetts,  
 Maryland, Ohio, Delaware, Rhode Island, New York, Virginia,  
 Connecticut

# A. H. HOFFMAN, INC.

LANDISVILLE (LANCASTER COUNTY) PENNSYLVANIA

# Good Crops Don't Just Happen

There are many reasons! One of the most important is good seed. That is why we so strongly urge you to follow this five point program.

1. **SOURCE** — Will the seed you plant come from sections that produce strong, hardy and prolific seed? — It is mighty important, and you must be sure!

2. **PURITY** — That means just what it says — pure — clean — free from foul weeds. It just doesn't pay to plant seed that isn't pure. And you can be sure!

3. **VARIETY** — For 40 years Hoffman has been testing and sorting to find the varieties best suited to their customers' soils and sections.

4. **PRICE** — You can buy seeds for your farm at most any price — but the cheapest seed is that

which will produce the biggest yields. The difference in cost per acre is so little, and the difference in yield so great, that the best seed is always the cheapest.

5. **THE HOUSE** — Read in your Hoffman Catalog about our good friends who have been buying year after year, many of them more than 30 years. They have found Hoffman fair, and Hoffman's seeds and service dependable.

**ORDER YOUR SEEDS**  
*from this*  
**RELIABLE GUIDE**

